

Leadership

3 Steps to Own Your Day

Important

Not Important

1 Identify the proactive tasks

Categorize tasks according to urgency and importance

Properly respond to requests

Fire Drill Schedule

Eisenhower
Matrix

Push Trash

Eisenhower Matrix

- Fire drill Tasks that are urgent AND important, affect the bottom line, and are time sensitive. These actions will lose revenue or cost the company if not dealt with immediately.
- Schedule Tasks that drive the number, but don't have an impending deadline.
- Push These tasks demand immediate attention, but don't affect the bottom line.
- Trash These tasks aren't time sensitive AND don't drive revenue.

Pro-Tip #1Block time off for <u>reactive</u> tasks

Pro-Tip #2Block time off for proactive tasks

